



WIRE &
CABLE



EGRET
CONSULTING GROUP

THE BUZZ

Insights into the forces shaping our industry's future.

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Blog

Women in the Industry

HOW DO WE GET MORE WOMEN INTO THE



ELECTRICAL INDUSTRY?

I was at an event where this question was presented. In round table discussions, we discussed how do we bring more women into the male-dominated Electrical Industry. We talked about other male-dominated industries women might be in;...

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Pati Kelly

Wire and Cable Recruiter



Pati Kelly is an executive recruiter specializing in the wire & cable industry. She helps manufacturers find sales, operations and engineering talent to help grow their companies.

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Featured Jobs

National Sales Account Mgr



Compensation Laws

by Ted Konnerth

By January 1, 2018, we will have at least four states and four cities that have enacted a new regulation that stipulates you cannot ask a candidate for employment, how much money they make. There is no equivocation there...you cannot ask them how much their salary is, their bonus, their past W-2, their estimated earnings or their history of income. These new laws specifically prohibit anybody in the interview chain from asking that question;...

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2018 Growth Planning

Pati Kelly is nothing short of an expert in the Wire & Cable industry. Celebrating more than five years with Egret Consulting Group, Pati has been recognized by publications, such as Wire Journal International. As Pati is planning her 2018, she is prepared to assist your growing team. Call and/or email today to discuss your 2018 strategy.

Regional VP Sales

[VIEW MORE JOBS](#)



Industry Events Winter 2018

NAED - Western Region
Phoenix, Arizona
January 15 - 17

NEMRA Annual Conference
San Diego, California
January 31 - February 3

AD eCommerce Summit
Denver, Colorado
February 7 - 9

BICSI - Winter
Orlando, Florida
February 4 - 8

IEEE World Forum on IoT
Singapore, Malaysia
February 5 - 8

Electronics West
Anaheim, California
February 5 - 8

**WHMA Wire Harness
Conference**
Scottsdale, Arizona
February 6 - 8

**NAED - South Central
Region**
San Diego, California
February 26 - 28

[SCHEDULE A MEETING](#)



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Recent Successful Wire & Cable Placements

- Sales Manager - Electrical Construction Connector Mfr.
- RSM - Building & Industrial Wire Manufacturer
- National Accounts Manager - Building & Bare Cooper Wire Mfr.
- Quality Control Manager - Coaxial Cable Manufacturer
- Sales Manager - Aerospace & Automotive Wire Manufacturer
- Outside Sales - Independent Manufacturer's Rep
- Outside Sales - Industrial Wire Manufacturer & Distributor
- Sales Manager - Terminal & Crimping System Manufacturer
- Outside Sales - Electrical Wire & Cable Distributor
- Production Manager - International High Voltage Wire Mfr.
- Director of Sales - Commercial Industrial Segments Manufacturer
- Director of Corporate Accts - Electrical Connector Manufacturer
- Head of Product Mgt - Electronic/Electrical Wire & Component Mfr.

