



LEADERSHIP
(C-LEVEL)



EGRET
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THE BUZZ

Insights into the forces shaping our industry's future.

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Compensation Laws

by Ted Konnerth

By January 1, 2018, we will have at least four states and four

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cities that have enacted a new regulation that stipulates you cannot ask a candidate for employment, how much money they make. There is no equivocation there...you cannot ask them how much their salary is, their bonus, their past W-2, their estimated earnings or their history of income. These new laws specifically prohibit anybody in the interview chain from asking that question;...

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Tip of the Month



[click above to watch video](#)



More from Ted

9,000,000 Businesses for Sale



Industry Events Winter 2018

IoT Evolution Expo
Orlando, Florida
January 23 - 25

Ditributech
San Antonio, Texas
January 23 - 25

**Midwest Energy Solutions
Conference**
Chicago, Illinois
February 7 - 9

Strategies in Light
Long Beach, California
February 13 - 15

Industry of Things World
San Diego, California
March 7 - 9

[SCHEDULE A MEETING](#)

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The estimates vary widely, but there are around 15,000,000 businesses in the US. Of that number, at least 9,000,000 are currently owned by Baby Boomers; i.e. anyone who was born between 1946-1964. There are 75,000,000 boomers. This generation has had an enormous impact on the economy and culture of the US since they were born...

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IQ

We deal regularly with clients who have test regimens as part of their qualification process. We've seen a lot of testing services and in general, we're not...

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Successful Placements

- CEO, LSI Industries
- CTO, LSI Industries
- CEO, Kiefer Signs
- CEO, Mid-Plains Power
- CIO, Focal Point Lighting
- President, LSI Graphics division
- VP, Engineering - LSI
- Engineering Director - Cree
- Director of Sales - SloanLED
- Engineering Manager - Cree
- VP of Sales/Marketing - RP Lighting

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