



POWER
DISTRIBUTION



EGRET
CONSULTING GROUP

THE BUZZ

Insights into the forces shaping our industry's future.

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Tip of the Month



[click image to view video](#)

Rob Wieska

Power Distribution Recruiter



Rob Wieska is an Executive Recruiter for Egret Consulting Group, specializing in Power Distribution and Automation Technologies. He regularly blogs for Egret Consulting's website and corporate newsletter as well as industry related topics on LinkedIn and

other social media.

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Compensation Laws

by Ted Konnerth

By January 1, 2018, we will have at least four states and four cities that have enacted a new regulation that stipulates you cannot ask a candidate for employment, how much money they make. There is no equivocation there...you cannot ask them how much their salary is, their bonus, their past W-2, their estimated earnings or their history of income. These new laws specifically prohibit anybody in the interview chain from asking that question;...

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2018 Growth Planning

Egret Consulting sees the electrical industry moving faster and growing much larger over the next several years. With the

Featured Jobs

Sales Engineer

Business Develop. Mgr

OEM Sales Manager

National Sales Manager

Applications Engineer

Manufacturing Engineer

Systems Engineer

Product Specialist

[VIEW MORE JOBS](#)



Industry Events

availability of proven talent low, the opportunity for attracting talent is limited.

My approach is well-disciplined and relies heavily on our firm's industry expertise. With industry focus on distribution automation, distributed energy, energy storage, smart controls and the IoT / IIoT influences; savvy and qualified talent is a must.

Let's talk about the industry trends you see; whether that's product innovation or channel strategy.



Recent Successful Placements

- Applications Engr - Power Generation & Equipment Manufacturer
- National Sales Manager - Controls Manufacturer
- Applications Engr - Power Equipment Distribution Manufacturer
- Outside Sales - Industrial Electrical Equipment Manufacturer
- BDM - Custom Switchgear, Controls & Automation Manufacturer
- Marketing Manager - Electrical Equipment Manufacturer

Winter 2018

IoT Evolution Expo

Orlando, Florida
January 22 - 25

Distributech

San Antonio, Texas
January 23 - 25

Midwest Energy Solutions Conference

Chicago, Illinois
February 7 - 9

Motor & Drive Systems 2018

Orlando, Florida
February 8 - 9

Tech Advantage 2018

Nashville, Tennessee
February 25 - 28

PowerTest 2018 (NETA)

Washington D.C.
February 26 - March 2

[SCHEDULE A MEETING](#)

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- Territory Sales Manager - Electrical Equipment Manufacturer
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