

ENGINEERING MANAGER/ LEADERSHIP



15 years of engineering management, product development, new product introduction, system testing, project management, product support, applied research and technical services experience - delivering results by collaborating with cross-functional teams from Sales, Marketing, Operations, Quality, Customer Engineering, Finance, Supply Chain, IT, Codes and Standards at both engineering design and manufacturing facilities.

- PhD in Electrical Engineering
- Strategic leadership and goal alignment with engineering management
- Global team leadership
- Open to relocation

Accomplishments

- Increased new product sales by 55% over 4 quarters (from ~\$9,000,000 in Q3 '18 to ~\$14,000,000 in Q3 '19)
- Eliminated \$250,000+ re-tooling costs by resolving critical UL issue and minimized impact on product line.
- Developed, maintained and managed departmental and program spending budgets at or below profit planning level of ~\$1,300,000 and ~\$1,000,000 in 2019 and 2018, respectively.
- Realized ~\$860,000 total annual savings by solving critical UL-related issues.
- Fulfilled ~\$500,000 utility segment order by completing engineering design and passing safety-related electrical and mechanical certification tests per UL standards.
- Pioneered use of 32-bit microprocessors, Bluetooth Low Energy and Near-Field Communication connectivity on product platform.
- Awarded 25 U.S. and European patents.

To learn more, contact
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